

MARKETING BULLETIN



Plantronics Blackwire 600 Series Introduction

I am pleased to announce availability of the Blackwire 600 Series UC headsets. An overview of the product and user benefits are detailed in the attached product sheet.

This series directly replaces the Entera USB family. The In-line module has been incorporated into the Quick Disconnect which offers customers a much smaller and more convenient solution. When inventory is depleted of the existing Entera USB sku's customer services will switch customer orders over to the new BlackWire items, we anticipate this to happen as detailed below. Service orders can use the BlackWire 600 series as a direct replacement for the Entera USB moving forwards.



First Order Date : Open for orders

Availability & Transition Matrix :

<u>Part Number</u>	<u>Description</u>	<u>Directly Replaced by Part Number</u>	<u>Description</u>	<u>Predicted Transition</u>
81272-03	HW111N-USB-M/A	→ 81272-42	BLACKWIRE C610-M/A	June 1st 2010
79930-03	HW121N-USB-M/A	→ 79930-42	BLACKWIRE C620-M/A	July 1st 2010
81964-03	HW111N-USB/A	→ 81964-42	BLACKWIRE C610/A	Now
81965-03	HW121N-USB/A	→ 81965-42	BLACKWIRE C620/A	Now

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Product Ordering Information

Part Number	Description	EAN/UPC Bar Code (Single)	MOQ & Order Multiple	Packaging	€List Price (excl VAT)
81272-42	BlackWire C610-M	5033588031956	12	Disty Box 12 pcs/Carton	€89.00
81964-42	BlackWire C610	5033588031970	12	Disty Box 12 pcs/Carton	€89.00
79930-42	BlackWire C620-M	5033588031932	12	Disty Box 12 pcs/Carton	€99.00
81965-42	BlackWire C620	5033588031994	12	Disty Box 12 pcs/Carton	€99.00

Product Shipping Information

Part Number	Description	Individual Unit				Carton	Pack (MOQ)			
		Dimensions (L x W x H)			Weight	Qty	Dimensions (L x W x H)			Weight
		cm			Kg		cm			Kg
81272-42	BlackWire C610-M	17	14	5	0.183	12	30	34	19	2.67
81964-42	BlackWire C610	17	14	5	0.183	12	30	34	19	2.67
79930-42	BlackWire C620-M	17	14	5	0.208	12	30	34	19	2.97
81965-42	BlackWire C620	17	14	5	0.208	12	30	34	19	2.97

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